Taikisha identifies material issues as important issues that should be prioritized in its management. Taikisha determined eight material issues that leverage its strengths and DNA to build a business model that would enable the "realization of sustainable value creation" by dividing them into: (1) items directly related to management and business strategies; and (2) items that create social value. Additionally, Taikisha sorted five items that are indispensable for realizing them into (3) "management infrastructure." We conduct evaluation and verification based on the above, aiming to resolve social issues and achieve sustainable growth.

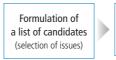
<Direction sought>

Build a business model that enables the "realization of sustainable value creation"

Category	Materiality		Risk and opportunity	Vision
Management and business strategy	Enhancement of technological competitiveness and ability to innovate	Risk	As technological innovation advances, existing technologies and business models become obsolete Loss of competitive advantage due to entry by other industries	Enhance technological competitiveness and the ability to create innovation, which are the sources of corporate competitiveness and customer satisfaction and also serve as the driving force for creating new businesses.
		Opportunity	Differentiate us from competitors and enhancement of corporate value by providing innovative technologies and services Expand co-creation opportunities with partner companies	
	Initiatives for global social issues	Risk	Decreased ability to create innovation and delayed response to new markets	Strategically incorporate ESGs and other social issues as opportunities to create new businesses and enhance the business model.
		Opportunity	 Pursue sustainability and increase profits by addressing social issues as a core business Create new businesses based on solving social issues 	
	Digital innovation and productivity improvement	Risk	Decline in corporate competitiveness due to delays in responding to digital technologies	Reform the business model and improve labor productivity through the use of digital technologies.
		Opportunity	Create new value through digital application, etc. Promote improved productivity and operational efficiency through DX promotion	
Environment (E)	Climate change mitigation and adaptation	Risk	 Increased costs associated with implementing and changing policies and laws and regulations, including the introduction of a carbon tax, and strategic review Loss of business opportunities due to delays in responding to changes in customer behavior due to climate change 	To address the challenges of climate change, tackle it from the two points of "mitigation," to reduce and absorb greenhouse gas emissions, and "adaptation," to prepare for damage from climate change.
		Opportunity	 Increasing business opportunities due to the growing need for low carbon and decarbonization Create new businesses by contributing to climate change issues 	
	Initiatives to prevent pollution and reduce environmental impact	Risk	Deterioration of the natural environment and adverse effects on human health due to hazardous chemical substances, air pollution, etc.	Work to reduce and remove VOCs and other air pollutants and make them harmless by using unique exhaust treatment technology.
		Opportunity	Respond to air pollution prevention and environmental impact reduction needs	
Social (S)	Securing and developing human resources	Risk	Outflow of human resources due to intensifying competition for talent Lack of human resources that can create innovation	Secure, retain and develop capable human resources that create value (innovation) and support our competitiveness.
		Opportunity	Expand human capital by securing and developing talented human resources Lead to the creation of new businesses and the provision of innovative services	
	Creation of pleasant working environment	Risk	Poor response leads to loss of talent, stagnation and decrease of employee engagement, and decrease in labor productivity Loss of business opportunities	Aim to improve diversity, work-life balance, and job/employee - satisfaction, while introducing a wide range of flexible work styles.
		Opportunity	Raise labor productivity, improve health and motivation, and enhance responsiveness to changes and business opportunities	
Governance (G)	Highly effective corporate governance	Risk	Decline in social trust Business continuity risks associated with corporate governance malfunctions	Prevent impairment of brand value and financial losses, steadily execute strategies for fulfilling own business model to increase corporate value in a sustained manner.
		Opportunity	Gain trust from capital markets Appropriately respond to changes and establish a stable growth foundation	

Materiality determination process

Taikisha specified the candidate material issues by broadly taking into consideration the International Integrated Reporting Framework, the viewpoint of Socially Responsible Investment (SRI), global risks, Sustainable Development Goals (SDGs) and other new issues surrounding sustainability, in addition to various conventional frameworks and guidelines related to social responsibility from an all-encompassing viewpoint. Taikisha quantified and visualized weighting from its clients' perspectives based on the materiality to its major clients, in addition to weighting as recognized by society in general based on external frameworks and guidelines in terms of weighting evaluation by external standards.



Materiality assessment

(at two levels, i.e., viewpoint of external stakeholders and viewpoint in terms of impact on business)

Confirmation of appropriateness and discussion

Determination (updating)

Relevance to SDGs

Connection with strategies

[Core business] [Green Technology] Business

development that continues to create added value and strengthen Taikisha, the technology company [Paint Finishing] Development with an awareness of global social issues [General] Improve business operation systems and productivity

[Creating new value] Intellectual property strategy R&D/open innovation Creation of new businesses

[Management base] Developing/securing human capital Digital strategies to provide new

Major initiatives

- Focus on the industrial HVAC field where we can demonstrate our advanced technology. Strengthen customer connectivity and actively keep pace with customers' technological innovation in their production processes.
- Identify customer needs and engage in joint development by utilizing the new Research and Development Center and the R&D Satellite • Promote innovative technology development through integration with academic institutions/start-up
- companies Promote the acquisition of technologies and development of products that can contribute to the transformation of customers' painting processes, such as the development of dry decoration technologies
- Expand areas of automation business by utilizing robot control technology and know-how
- Pursue technologies required by SDGs/Society 5.0
- · Expand orders from non-Japanese customers
- Diversification of technologies to meet the needs of non-Japanese companies · Business development rooted in local communities utilizing overseas networks
- Establish a development structure linked to overseas bases
- Digitalization and DX of business operation to improve ease of work
- Implement BIM and various on-site management support tools
- Remote and automated on-site operations through digitalization of business processes

[Core business]

[Green Technology] Business development that continues to create added value [Paint Finishing] Rebuilding customer portfolio, development with an

[Creating new value] R&D/open innovation for the creation

- awareness of global social issues

[Core business]

and productivity

[Management base]

[Management base] Strengthen the Group governance

Developing/securing human capital

Digital strategies to provide new

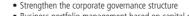
- of new business

Initiatives to reduce GHG emissions

- Promote energy savings by mini-environmental control of HVAC equipment (small-scale environmental control)
- · Downsize facilities through the improvement of coating efficiency and development of energy saving technologies to achieve carbon neutrality
- · Develop and examine equipment with low environmental impact, such as the introduction of hydrogen fuel burners
- Conduct scenario analysis based on TCFD and respond to risks and opportunities
- Direct Air Capture (DAC) of CO₂ using exhaust gas treatment technology, use in plant growth, etc.
- Develop new water treatment and generation technologies (such as MOF) from the viewpoint of maintenance and effective use of water resources Reduce waste in construction sites, and manage chemicals appropriately

• Develop knowledgeable and experienced professionals • Systematically develop human resource value (management and professional human resources) · Design global educational programs

- Improve business operation systems Support for career advancement and acquisition of certifications
 - Promote health management
 - Promote work style reform
 - Create an organizational culture that fosters innovation
 - Improve employee engagement
 - Optimize human resources by reviewing the project management structure
 - Improve the labor environment by promoting equalization of work volume and productivity



- Business portfolio management based on capital costs
- Enhance the effectiveness of the board of directors and auditing functions of affiliated companies
- Digital strategies to provide new value
- · Build employee awareness of compliance



Foundation that needs to be developed in view of the sustainability of the business model.

Quality/safety
 Information security
 Contributions to community

Taikisha Integrated Report 2023 26