
FACT BOOK

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経営成績と財務状態(連結) / OPERATING RESULTS AND FINANCIAL POSITION(CONSOLIDATED)

(百万円 / Millions of yen)

		2016/3	2017/3	2018/3	2019/3	2020/3
1	完成工事高 Net sales of completed construction contracts	212,424	200,604	231,898	225,402	225,378
2	完成工事総利益 Gross profit on completed construction contracts	32,570	28,157	32,779	36,254	37,694
3	完成工事総利益率(%) Gross profit ratio (%)	15.3%	14.0%	14.1%	16.1%	16.7%
4	営業利益 Operating income	12,734	8,473	12,180	14,035	15,439
5	営業利益率(%) Operating income ratio (%)	6.0%	4.2%	5.3%	6.2%	6.9%
6	経常利益 Ordinary income	12,343	9,842	13,082	15,085	15,991
7	経常利益率(%) Ordinary income ratio (%)	5.8%	4.9%	5.6%	6.7%	7.1%
8	親会社株主に帰属する当期純利益 Profit attributable to owners of parent	7,084	6,305	7,254	8,841	9,132
9	その他の包括利益合計 Total other comprehensive income	(7,175)	1,504	5,241	(2,868)	(4,225)
10	包括利益 Comprehensive income	1,063	8,174	14,098	6,724	5,437
11	一株当たり当期純利益(円)*1 Profit attributable to owners of parent per share (Yen)*1	204.35	183.16	212.40	259.53	268.07
12	自己資本当期純利益率【ROE】(%)*2 Net income-shareholder's equity ratio【ROE】(%)*2	7.6%	6.8%	7.2%	8.3%	8.4%
13	総資産 Total assets	189,566	199,024	215,392	223,080	215,389
14	総資産回転率(倍)*3 Total assets turnover(Times)*3	1.12	1.03	1.12	1.03	1.03
15	総資産経常利益率(%)*4 Ordinary income-total assets ratio(%)*4	6.5%	5.1%	6.3%	6.9%	7.3%
16	総資産純利益率【ROA】(%)*5 Net income-total assets ratio【ROA】(%)*5	3.7%	3.2%	3.5%	4.0%	4.2%
17	持分法投資損益 Share of profit of entities accounted for using equity method	18	31	(11)	(36)	(74)
18	期末純資産の部合計 Total net assets	95,921	100,184	110,650	113,649	112,843
19	うち非支配株主持分 Non-controlling interests	4,896	4,431	5,461	4,862	4,633
20	差引(自己資本) Shareholder's equity	91,024	95,753	105,188	108,787	108,209
21	自己資本比率(%) Equity capital ratio (%)	48.0%	48.1%	48.8%	48.8%	50.2%
22	一株当たり純資産(円)*6 Net assets per share (Yen)*6	2,633.60	2,799.30	3,087.51	3,193.18	3,176.25
23	株価純資産倍率【PBR】(倍) Price book-value ratio【PBR】(Times)	1.03	0.97	1.13	1.05	0.99
24	株価収益率(倍) Price earnings ratio(Times)	13.28	14.87	16.38	12.97	11.70
25	純資産配当率(%)*7 Dividend-net asset ratio(%)*7	2.5%	2.6%	2.5%	2.9%	3.1%
26	配当性向(%) Dividend payout ratio (%)	32.8%	38.2%	35.3%	35.1%	37.3%
27	期末発行済株式数(自己株式数含む) Number of shares issued at end of period (including treasury shares)	36,782,009	36,782,009	35,082,009	35,082,009	35,082,009
28	期末自己株式数 Number of treasury shares at end of period	2,219,061	2,575,841	1,012,999	1,013,293	1,013,573
29	期中平均株式数 Average number of common shares during the period	34,667,838	34,425,718	34,154,899	34,068,891	34,068,618

※「『税効果会計に係る会計基準』の一部修正」(企業会計基準第28号 2018年2月16日)等を2019年3月の期首から適用しており、

2018年3月期の連結財政状態については、当該会計基準等を遡って適用した後の指標等となっております。

※ "Partial amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, revised on February 16, 2018) has been applied from the consolidated fiscal year ending March 31, 2019.

To reflect the change in presentation method due to the application, the amounts of consolidated financial position as of March 31, 2018 are revised retroactively.

【上記の算出式/Formula for computation】

*1 一株当たり当期純利益(円) = 当期純利益 ÷ 期中平均株式数

*1 Profit attributable to owners of parent per share (Yen) = Net income / Average number of common shares during the period

*2 自己資本当期純利益率(%) = 当期純利益 ÷ ((期首自己資本 + 期末自己資本) ÷ 2)

*2 Net income-shareholder's equity ratio【ROE】(%) = Net income ÷ ((Shareholder's equity at beginning of period + Shareholder's equity at end of period) ÷ 2)

*3 総資産回転率(倍) = 売上高 ÷ ((期首総資産 + 期末総資産) ÷ 2)

*3 Total assets turnover(Times) = Net sales of completed construction contracts ÷ ((Total assets at beginning of period + Total assets at end of period) ÷ 2)

*4 総資産経常利益率(%) = 経常利益 ÷ ((期首総資産 + 期末総資産) ÷ 2)

*4 Ordinary income-total assets ratio = Ordinary income ÷ ((Total assets at beginning of period + Total assets at end of period) ÷ 2)

*5 総資産純利益率(%) = 当期純利益 ÷ ((期首総資産 + 期末総資産) ÷ 2)

*5 Net income-total assets ratio【ROA】(%) = Net income ÷ ((Total assets at beginning of period + Total assets at end of period) ÷ 2)

*6 一株当たり純資産(円) = (期末純資産の部合計 - 新株予約権 - 少数株主持分) ÷ (期末発行済株式数 - 自己株式数)

*6 Net assets per share (Yen) = (Total assets at end of period - share warrant - Minority interests) ÷ (Number of shares issued at end of period - Number of treasury shares at end of period)

*7 純資産配当率(%) = 1株当たり年間配当金 ÷ ((期首1株当たり純資産 + 期末1株当たり純資産) ÷ 2)

*7 Dividend-net asset ratio(%) = Dividend per share ÷ ((Net assets per share at beginning of period + Net assets per share at end of period) ÷ 2)

連結貸借対照表／CONSOLIDATED BALANCE SHEETS

(百万円／Millions of yen)

		2016/3	2017/3	2018/3	2019/3	2020/3
資産の部	Assets					
流動資産	Current assets					
現金預金	Cash and deposits	44,001	42,263	47,147	52,107	57,626
受取手形・完成工事未収入金等	Notes receivable, accounts receivable from completed construction contracts and other	92,718	100,983	101,947	104,705	96,726
有価証券	Securities	13	10	—	1,000	3,500
未成工事支出金	Costs on uncompleted construction contracts	1,907	1,951	2,120	2,807	3,097
材料貯蔵品	Raw materials and supplies	283	265	348	396	358
繰延税金資産	Deferred tax assets	1,993	1,702	—	—	—
その他	Other	8,205	6,191	7,990	8,379	7,979
貸倒引当金	Allowance for doubtful accounts	(433)	(461)	(539)	(428)	(329)
流動資産合計	Total current assets	148,690	152,907	159,015	168,968	168,958
固定資産	Non-current assets					
有形固定資産	Property, plant and equipment					
建物・構築物	Buildings and structures	7,361	7,448	7,634	8,179	8,632
機械、運搬具及び工具器具備品	Machinery, vehicles, tools, furniture and fixtures	7,893	8,373	9,161	11,077	11,002
土地	Land	2,075	2,073	2,101	2,058	2,038
その他	Other	482	322	2,034	551	703
減価償却累計額	Accumulated depreciation	(10,063)	(10,584)	(11,517)	(11,534)	(11,884)
有形固定資産合計	Total property, plant and equipment	7,750	7,633	9,414	10,333	10,493
無形固定資産	Intangible assets					
のれん	Goodwill	3,024	2,668	2,762	1,332	755
その他	Other	1,512	2,434	3,364	3,318	2,824
無形固定資産合計	Total intangible assets	4,536	5,103	6,126	4,650	3,580
投資その他の資産	Investments and other assets					
投資有価証券	Investment securities	22,469	25,629	30,724	29,378	24,388
繰延税金資産	Deferred tax assets	508	872	2,034	1,847	655
退職給付に係る資産	Net defined benefit asset	3,203	4,984	6,311	5,912	5,181
その他	Other	2,440	1,906	1,780	2,043	2,187
貸倒引当金	Allowance for doubtful accounts	(32)	(13)	(14)	(53)	(55)
投資その他の資産合計	Total investments and other assets	28,589	33,380	40,836	39,128	32,357
固定資産合計	Total non-current assets	40,876	46,116	56,377	54,111	46,430
資産合計	Total assets	189,566	199,024	215,392	223,080	215,389
負債の部	Liabilities					
流動負債	Current liabilities					
支払手形・工事未払金等	Notes payable, accounts payable for construction contracts and other	49,214	55,287	60,590	55,835	57,623
短期借入金	Short-term loans payable	5,261	4,015	6,730	10,892	6,460
未払法人税等	Income taxes payable	2,045	1,462	3,859	2,711	1,481
繰延税金負債	Deferred tax liabilities	53	17	—	—	—
未成工事受入金	Advances received on uncompleted construction contracts	15,905	15,543	11,870	14,778	14,342
完成工事補償引当金	Provision for warranties for completed construction	1,346	973	690	787	836
工事損失引当金	Provision for loss on construction contracts	190	790	469	407	289
役員賞与引当金	Provision for directors' bonuses	129	101	122	154	116
厚生年金基金解散損失引当金	Reserve for loss on dissolution of employee's pension fund	247	—	—	—	—
その他	Other	9,100	10,416	9,409	13,225	12,772
流動負債合計	Total current liabilities	83,493	88,608	93,742	98,791	93,924
固定負債	Non-current liabilities					
長期借入金	Long-term loans payable	1,383	986	1,606	3,076	1,952
繰延税金負債	Deferred tax liabilities	5,871	7,285	7,442	5,876	4,497
役員退職慰労引当金	Provision for directors' retirement benefits	106	50	64	62	51
役員株式給付引当金	Provision for share-based remuneration for directors	—	—	—	—	109
退職給付に係る負債	Net defined benefit liability	1,646	1,492	1,563	1,370	1,706
その他	Other	1,143	416	322	250	305
固定負債合計	Total non-current liabilities	10,152	10,231	11,000	10,638	8,622
負債合計	Total liabilities	93,645	98,839	104,742	109,430	102,546
純資産の部	Net assets					
株主資本	Shareholders' equity					
資本金	Capital stock	6,455	6,455	6,455	6,455	6,455
資本剰余金	Capital surplus	7,344	7,305	7,258	7,244	5,058
利益剰余金	Retained earnings	73,943	77,945	78,698	84,984	90,842
自己株式	Treasury shares	(5,127)	(6,128)	(2,475)	(2,476)	(2,593)
株主資本合計	Total shareholders' equity	82,615	85,577	89,936	96,208	99,762
その他の包括利益累計額	Accumulated other comprehensive income					
その他有価証券評価差額金	Valuation difference on available-for-sale securities	7,908	9,969	13,242	11,842	8,376
繰延ヘッジ損益	Deferred gains or losses on hedges	7	(111)	3	(0)	(0)
為替換算調整勘定	Foreign currency translation adjustment	1,528	349	1,141	164	372
退職給付に係る調整累計額	Remeasurements of defined benefit plans	(1,036)	(31)	864	572	(302)
その他の包括利益累計額合計	Total accumulated other comprehensive income	8,409	10,175	15,252	12,578	8,447
非支配株主持分	Non-controlling interests	4,896	4,431	5,461	4,862	4,633
純資産合計	Total net assets	95,921	100,184	110,650	113,649	112,843
負債純資産合計	Total liabilities and net assets	189,566	199,024	215,392	223,080	215,389

※「『税効果会計に係る会計基準』の一部修正」（企業会計基準第28号 2018年2月16日）等を2019年3月期の期首から適用しており、2018年3月期の連結財政状態については、当該会計基準等を遡って適用した後の指標等となっております。

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連結損益計算書／CONSOLIDATED STATEMENTS OF INCOME

(百万円／Millions of yen)

		2016/3	2017/3	2018/3	2019/3	2020/3
完成工事高	Net sales of completed construction contracts	212,424	200,604	231,898	225,402	225,378
完成工事原価	Cost of sales of completed construction contracts	179,854	172,447	199,118	189,148	187,683
完成工事総利益	Gross profit on completed construction contracts	32,570	28,157	32,779	36,254	37,694
販売費及び一般管理費	Selling, general and administrative expenses					
役員報酬	Directors' compensations	812	806	853	895	894
従業員給料手当	Employees' salaries and allowances	8,150	7,824	7,966	8,827	8,911
役員賞与引当金繰入額	Provision for directors' bonuses	129	101	122	154	116
退職給付費用	Retirement benefit expenses	384	607	699	533	534
役員退職慰労引当金繰入額	Provision for directors' retirement benefits	17	15	14	13	15
役員株式給付引当金繰入額	Provision for share-based remuneration for directors	—	—	—	—	109
通信交通費	Correspondence and transportation expenses	1,277	1,159	1,230	1,252	1,227
貸倒引当金繰入額	Provision of allowance for doubtful accounts	(71)	162	112	239	(62)
地代家賃	Rents	1,436	1,388	1,479	1,504	1,539
減価償却費	Depreciation	1,105	1,070	1,186	1,825	1,947
のれん償却額	Amortization of goodwill	192	174	365	220	92
その他	Other	6,401	6,370	6,568	6,752	6,928
販売費及び一般管理費合計	Total selling, general and administrative expenses	19,836	19,683	20,599	22,218	22,254
営業利益	Operating income	12,734	8,473	12,180	14,035	15,439
営業外収益	Non-operating income					
受取利息	Interest income	648	552	389	334	358
受取配当金	Dividend income	446	466	516	606	635
保険配当金	Dividend income of insurance	138	133	176	189	124
不動産賃貸料	Real estate rent	104	102	103	103	109
為替差益	Foreign exchange gains	—	199	—	75	—
貸倒引当金戻入額	Reversal of allowance for doubtful accounts	—	2	—	1	—
持分法による投資利益	Share of profit of entities accounted for using equity method	18	31	—	—	—
その他	Other	248	261	405	245	221
営業外収益合計	Total non-operating income	1,605	1,750	1,591	1,556	1,450
営業外費用	Non-operating expenses					
支払利息	Interest expenses	189	175	221	275	174
売上割引	Sales discounts	45	62	75	85	160
不動産賃貸費用	Rent expenses on real estates	20	20	20	33	23
為替差損	Foreign exchange losses	1,656	—	247	—	385
貸倒引当金繰入額	Provision of allowance for doubtful accounts	—	—	0	—	4
持分法による投資損失	Share of loss of entities accounted for using equity method	—	—	11	36	74
その他	Other	84	123	113	74	75
営業外費用合計	Total non-operating expenses	1,996	381	689	506	898
経常利益	Ordinary income	12,343	9,842	13,082	15,085	15,991
特別利益	Extraordinary income					
固定資産処分益	Gain on disposal of non-current assets	11	20	59	12	58
投資有価証券売却益	Gain on sales of investment securities	60	25	—	855	447
関係会社清算益	Gain on liquidation of subsidiaries and affiliates	27	—	—	—	—
独占禁止法関連損失引当金戻入額	Reversal of provision for loss on Anti-Monopoly Act	87	—	—	—	—
厚生年金基金解散損失引当金戻入額	Reversal of reserve for loss on dissolution of employees' pension fund	4	9	—	—	—
保険解約返戻金	Surrender value of insurance	0	3	—	—	—
特別利益合計	Total extraordinary income	191	59	59	868	506
特別損失	Extraordinary losses					
固定資産処分損	Loss on disposal of non-current assets	17	18	65	195	83
減損損失	Impairment loss	0	2	26	166	97
投資有価証券売却損	Loss on sales of investment securities	0	141	—	10	0
投資有価証券評価損	Loss on valuation of investment securities	0	19	—	—	0
保険解約損	Loss on insurance cancellation	—	16	—	—	—
のれん償却費	Depreciation of goodwill	—	—	—	1,245	455
特別損失合計	Total extraordinary losses	18	199	91	1,618	637
税金等調整前当期純利益	Income before income taxes and minority interests	12,516	9,702	13,050	14,335	15,860
法人税、住民税及び事業税	Income taxes - current	4,149	3,078	5,298	5,406	4,636
法人税等調整額	Income taxes - deferred	127	(45)	(1,104)	(664)	1,560
法人税等合計	Total income taxes	4,276	3,032	4,193	4,742	6,196
当期純利益	Profit	8,239	6,669	8,856	9,593	9,663
非支配株主に帰属する当期純利益	Profit attributable to non-controlling interests	1,154	364	1,602	751	530
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	7,084	6,305	7,254	8,841	9,132

連結キャッシュ・フロー計算書／CONSOLIDATED STATEMENTS OF CASH FLOWS

(百万円／Millions of yen)

	2016/3	2017/3	2018/3	2019/3	2020/3
営業活動によるキャッシュ・フロー	Cash flows from operating activities				
税金等調整前当期純利益	12,516	9,702	13,050	14,335	15,860
減価償却費	1,348	1,290	1,398	2,030	2,167
のれん償却額	192	174	365	1,466	548
貸倒引当金の増減額(△は減少)	(187)	36	36	(48)	(100)
完成工事補償引当金の増減額(△は減少)	683	(311)	(287)	124	50
工事損失引当金の増減額(△は減少)	(99)	581	(306)	(55)	(112)
独占禁止法関連損失引当金の増減額(△は減少)	(207)	—	—	—	—
厚生年金基金解散損失引当金の増減額(△は減少)	(4)	(247)	—	—	—
役員退職慰労引当金の増減額(△は減少)	17	(56)	14	(1)	(11)
役員株式給付引当金の増減額(△は減少)	—	—	—	—	109
退職給付に係る資産及び負債の増減額(△は減少)	(889)	(450)	(36)	(205)	(242)
受取利息及び受取配当金	(1,095)	(1,018)	(906)	(941)	(993)
支払利息	189	175	221	275	174
持分法による投資損益(△は益)	3	(26)	24	44	74
固定資産処分損益(△は益)	5	(1)	5	182	24
投資有価証券売却損益(△は益)	(60)	116	—	(845)	(447)
投資有価証券評価損益(△は益)	0	19	—	—	0
売上債権の増減額(△は増加)	(16,604)	(9,727)	394	(4,101)	7,852
たな卸資産の増減額(△は増加)	1,067	(120)	(82)	(849)	(311)
立替金の増減額(△は増加)	0	134	10	—	—
営業外受取手形の増減額(△は増加)	(4)	4	0	—	—
未収入金の増減額(△は増加)	(189)	11	74	(235)	205
仕入債務の増減額(△は減少)	5,271	7,240	4,367	(3,614)	2,054
未成工事受入金の増減額(△は減少)	5,480	414	(4,059)	3,480	(193)
営業外支払手形の増減額(△は減少)	(19)	—	—	—	—
未払消費税等の増減額(△は減少)	403	1,203	(2,367)	255	748
預り金の増減額(△は減少)	31	66	17	229	452
未払費用の増減額(△は減少)	(35)	(186)	545	87	(104)
その他	2,003	1,855	(650)	3,682	(1,251)
小計	9,818	10,881	11,832	15,292	26,555
利息及び配当金の受取額	1,095	1,026	906	941	993
利息の支払額	(189)	(176)	(221)	(279)	(170)
法人税等の支払額	(3,422)	(5,051)	(3,179)	(6,795)	(5,992)
営業活動によるキャッシュ・フロー	7,301	6,679	9,337	9,159	21,386
投資活動によるキャッシュ・フロー	Cash flows from investing activities				
定期預金の預入による支出	(11,068)	(13,616)	(5,544)	(4,718)	(3,199)
定期預金の払戻による収入	10,336	8,864	11,324	6,092	4,067
有価証券の取得による支出	(4,000)	—	—	—	—
有価証券の償還による収入	6,500	—	—	—	—
有形及び無形固定資産の取得による支出	(1,941)	(1,807)	(3,832)	(4,140)	(2,086)
有形及び無形固定資産の売却による収入	33	53	43	31	44
投資有価証券の取得による支出	(500)	(531)	(498)	(1,000)	(5)
投資有価証券の売却による収入	203	234	50	1,089	499
投資有価証券の償還による収入	—	—	2	0	0
連結の範囲の変更を伴う子会社株式の取得による支出	—	—	(260)	—	—
子会社株式の条件付取得対価の支払額	—	—	—	(132)	(131)
長期貸付けによる支出	(64)	(54)	(40)	(59)	(61)
長期貸付金の回収による収入	64	40	64	36	50
保険積立金の積立による支出	(3)	(0)	(0)	(0)	(0)
保険積立金の払戻による収入	1	327	1	—	—
長期前払費用の取得による支出	(45)	(34)	(12)	(23)	(19)
その他	155	17	95	(4)	(37)
投資活動によるキャッシュ・フロー	(328)	(6,505)	1,390	(2,830)	(877)
財務活動によるキャッシュ・フロー	Cash flows from financing activities				
短期借入金の純増減額(△は減少)	(4,245)	(4)	2,275	3,727	(4,959)
長期借入れによる収入	4,743	473	1,599	3,626	1,373
長期借入金の返済による支出	(3,465)	(1,779)	(881)	(1,361)	(1,589)
リース債務の返済による支出	(34)	(50)	(37)	(39)	(62)
非支配株主への払戻による支出	—	—	—	—	(133)
自己株式の純増減額(△は増加)	(2,208)	(1,000)	(501)	(0)	(0)
配当金の支払額	(1,990)	(2,317)	(2,393)	(2,554)	(3,273)
非支配株主への配当金の支払額	(200)	(448)	(955)	(815)	(536)
連結の範囲の変更を伴わない子会社株式の売却による収入	—	0	7	—	—
連結の範囲の変更を伴わない子会社株式の取得による支出	(8)	(158)	—	(185)	(2,316)
財務活動によるキャッシュ・フロー	(7,409)	(5,286)	(885)	2,396	(11,475)
現金及び現金同等物に係る換算差額	(1,700)	(1,584)	776	(1,157)	(48)
現金及び現金同等物の増減額(△は減少)	(2,135)	(6,697)	10,620	7,568	8,985
現金及び現金同等物の期首残高	40,505	38,369	31,672	42,292	49,861
現金及び現金同等物の期末残高	38,369	31,672	42,292	49,861	58,846

部門別業績の推移 (連結) / TRANSITION OF FINANCIAL RESULTS BY DIVISION (CONSOLIDATED)

※業績数値は原則、外部顧客に対する取引金額となっており、セグメント別の営業利益・経常利益についてのみ、内部取引高を含む数値となっております。
 ※In principle results are the transacted amount with external customers, but only the amount of operating income and ordinary income in each division include intersegment transactions.

(百万円/Millions of yen)

		2016/3			2017/3			2018/3			2019/3			2020/3		
		上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total	上期 H1	下期 H2	通期 total
1. 連結受注工事高	Orders-received	115,846	105,918	221,764	126,013	92,310	218,323	111,402	108,442	219,844	118,532	123,357	241,889	118,449	108,460	226,909
	(うち海外)	(64,261)	(56,167)	(120,428)	(64,321)	(45,729)	(110,050)	(50,887)	(50,690)	(101,577)	(42,856)	(69,157)	(112,013)	(51,827)	(50,485)	(102,312)
	(うち国内)	(51,585)	(49,751)	(101,336)	(61,692)	(46,581)	(108,273)	(60,515)	(57,752)	(118,267)	(75,676)	(54,200)	(129,876)	(66,622)	(57,975)	(124,597)
(1) 環境システム事業	Green Technology System Division	72,550	60,156	132,706	67,390	63,040	130,430	75,267	72,244	147,511	88,484	70,104	158,588	78,601	81,921	160,522
	①ビル空調	22,459	21,258	43,717	26,253	22,486	48,739	25,196	18,416	43,612	25,259	21,472	46,731	23,577	24,178	47,755
	②産業空調	50,090	38,898	88,988	41,137	40,553	81,690	50,071	53,827	103,898	63,224	48,632	111,856	55,023	57,744	112,767
	(産業空調海外)	(24,500)	(18,387)	(42,887)	(15,681)	(19,760)	(35,441)	(21,540)	(19,003)	(40,543)	(18,851)	(23,534)	(42,385)	(18,954)	(30,573)	(49,527)
	(産業空調国内)	(25,590)	(20,511)	(46,101)	(25,456)	(20,793)	(46,249)	(28,531)	(34,824)	(63,355)	(44,373)	(25,098)	(69,471)	(36,069)	(27,171)	(63,240)
	環境システム国内	(48,050)	(41,769)	(89,819)	(51,709)	(43,280)	(94,989)	(53,727)	(53,241)	(106,968)	(69,633)	(46,570)	(116,203)	(59,647)	(51,348)	(110,995)
(2) 塗装システム事業	Paint Finishing System Division	43,296	45,762	89,058	58,622	29,271	87,893	36,134	36,199	72,333	30,048	53,252	83,300	39,847	26,540	66,387
	(うち海外)	(39,760)	(37,781)	(77,541)	(48,639)	(25,969)	(74,608)	(29,346)	(31,687)	(61,033)	(24,004)	(45,623)	(69,627)	(32,873)	(19,911)	(52,784)
	(うち国内)	(3,536)	(7,981)	(11,517)	(9,983)	(3,302)	(13,285)	(6,788)	(4,512)	(11,300)	(6,044)	(7,629)	(13,673)	(6,974)	(6,629)	(13,603)
2. 連結完成工事高	Net sales of completed construction contracts	92,056	120,368	212,424	84,210	116,394	200,604	101,078	130,820	231,898	98,879	126,523	225,402	104,973	120,405	225,378
	(うち海外)	(52,040)	(65,841)	(117,881)	(39,702)	(59,118)	(98,820)	(50,915)	(65,255)	(116,170)	(43,783)	(62,353)	(106,136)	(40,701)	(52,328)	(93,029)
	(うち国内)	(40,016)	(54,527)	(94,543)	(44,508)	(57,276)	(101,784)	(50,163)	(65,565)	(115,728)	(55,096)	(64,170)	(119,266)	(64,272)	(68,077)	(132,349)
(1) 環境システム事業	Green Technology System Division	59,842	74,980	134,822	55,820	68,741	124,561	60,274	79,664	139,938	69,138	80,026	149,164	76,142	81,232	157,374
	①ビル空調	17,984	25,624	43,608	17,260	26,597	43,857	21,786	24,059	45,845	19,060	27,098	46,158	25,112	29,851	54,963
	②産業空調	41,857	49,357	91,214	38,559	42,145	80,704	38,488	55,605	94,093	50,077	52,928	103,005	51,030	51,381	102,411
	(産業空調海外)	(24,275)	(27,316)	(51,591)	(16,756)	(19,879)	(36,635)	(16,193)	(20,999)	(37,192)	(18,731)	(22,883)	(41,614)	(17,621)	(21,343)	(38,964)
	(産業空調国内)	(17,582)	(22,041)	(39,623)	(21,803)	(22,266)	(44,069)	(22,295)	(34,606)	(56,901)	(31,346)	(30,045)	(61,391)	(33,409)	(30,038)	(63,447)
	環境システム国内	(35,567)	(47,664)	(83,231)	(39,064)	(48,862)	(87,926)	(44,081)	(58,665)	(102,746)	(50,407)	(57,143)	(107,550)	(58,521)	(59,889)	(118,410)
(2) 塗装システム事業	Paint Finishing System Division	32,214	45,388	77,602	28,390	47,653	76,043	40,803	51,157	91,960	29,741	46,497	76,238	28,830	39,173	68,003
	(うち海外)	(27,765)	(38,525)	(66,290)	(22,946)	(39,239)	(62,185)	(34,721)	(44,256)	(78,977)	(25,052)	(39,470)	(64,522)	(23,080)	(30,984)	(54,064)
	(うち国内)	(4,449)	(6,863)	(11,312)	(5,444)	(8,414)	(13,858)	(6,082)	(6,901)	(12,983)	(4,689)	(7,027)	(11,716)	(5,750)	(8,189)	(13,939)
3. 繰越工事高	Carried forward	178,598	160,635	160,635	195,574	169,494	169,494	181,300	159,242	159,242	179,039	175,663	175,663	187,293	175,348	174,562
	(うち海外)	(98,012)	(84,826)	(84,826)	(102,581)	(87,195)	(87,195)	(88,649)	(74,404)	(74,404)	(73,621)	(80,215)	(80,215)	(89,495)	(87,652)	(86,865)
	(うち国内)	(80,586)	(75,809)	(75,809)	(92,993)	(82,299)	(82,299)	(92,651)	(84,838)	(84,838)	(105,418)	(95,448)	(95,448)	(97,798)	(87,696)	(87,697)
(1) 環境システム事業	Green Technology System Division	106,827	91,271	91,271	100,708	94,575	94,575	110,174	102,960	102,960	122,478	112,580	112,580	114,925	115,614	115,639
	①ビル空調	53,956	49,590	49,590	58,583	54,472	54,472	57,881	52,239	52,239	58,438	52,813	52,813	51,277	45,604	45,605
	②産業空調	52,871	41,681	41,681	42,125	40,103	40,103	52,292	50,720	50,720	64,040	59,767	59,767	63,647	70,010	70,034
	(産業空調海外)	(32,308)	(22,648)	(22,648)	(19,439)	(18,890)	(18,890)	(24,843)	(23,053)	(23,053)	(23,346)	(24,021)	(24,021)	(25,239)	(34,469)	(34,495)
	(産業空調国内)	(20,563)	(19,033)	(19,033)	(22,686)	(21,213)	(21,213)	(27,449)	(27,667)	(27,667)	(40,694)	(35,746)	(35,746)	(38,408)	(35,541)	(35,539)
	環境システム国内	(74,519)	(68,623)	(68,623)	(81,269)	(75,685)	(75,685)	(85,331)	(79,907)	(79,907)	(99,132)	(88,559)	(88,559)	(89,686)	(81,145)	(81,144)
(2) 塗装システム事業	Paint Finishing System Division	71,770	69,363	69,363	94,866	74,918	74,918	71,126	56,281	56,281	56,560	63,082	63,082	72,367	59,734	59,922
	(うち海外)	(65,703)	(62,177)	(62,177)	(83,141)	(68,304)	(68,304)	(63,806)	(51,351)	(51,351)	(50,274)	(56,194)	(56,194)	(64,255)	(53,182)	(52,370)
	(うち国内)	(6,067)	(7,186)	(7,186)	(11,725)	(6,614)	(6,614)	(7,320)	(4,930)	(4,930)	(6,286)	(6,888)	(6,888)	(8,112)	(6,552)	(6,552)
4. 完成工事総利益	Gross profit on completed construction contracts	13,218	19,352	32,570	12,157	16,000	28,157	12,692	20,087	32,779	13,533	22,721	36,254	17,778	19,916	37,694
	(同率)	(14.36%)	(16.08%)	(15.33%)	(14.44%)	(13.75%)	(14.04%)	(12.56%)	(15.35%)	(14.14%)	(13.69%)	(17.96%)	(16.08%)	(16.94%)	(16.54%)	(16.72%)
5. 販売費及び一般管理費	Selling, general and administrative expenses	9,165	10,671	19,836	9,129	10,555	19,684	9,497	11,102	20,599	10,137	12,082	22,219	10,217	12,038	22,255
	(同率)	(9.96%)	(8.87%)	(9.34%)	(10.84%)	(9.07%)	(9.81%)	(9.40%)	(8.49%)	(8.88%)	(10.25%)	(9.55%)	(9.86%)	(9.73%)	(10.00%)	(9.87%)
6. 営業利益	Operating income	4,052	8,682	12,734	3,028	5,445	8,473	3,195	8,985	12,180	3,396	10,639	14,035	7,560	7,879	15,439
	(同率)	(4.40%)	(7.21%)	(5.99%)	(3.60%)	(4.68%)	(4.22%)	(3.16%)	(6.87%)	(5.25%)	(3.43%)	(8.41%)	(6.23%)	(7.20%)	(6.54%)	(6.85%)
(1) 環境システム事業	Green Technology System Division	3,255	5,294	8,549	3,928	5,810	9,738	4,639	6,956	11,595	6,266	6,887	13,153	7,215	6,313	13,528
	(同率)	(5.44%)	(7.06%)	(6.34%)	(7.04%)	(8.45%)	(7.82%)	(7.70%)	(8.73%)	(8.29%)	(9.06%)	(8.61%)	(8.82%)	(9.48%)	(7.77%)	(8.60%)
(2) 塗装システム事業	Paint Finishing System Division	837	3,722	4,559	△958	△48	△1,006	△1,387	2,374	987	△2,775	4,264	1,489	547	2,225	2,772
	(同率)	(2.60%)	(8.20%)	(5.87%)	(△3.37%)	(△0.10%)	(△1.32%)	(△3.40%)	(4.64%)	(1.07%)	(△9.33%)	(9.17%)	(1.95%)	(1.90%)	(5.68%)	(4.08%)
7. 経常利益	Ordinary income	4,539	7,804	12,343	3,734	6,108	9,842	3,577	9,505	13,082	3,877	11,208	15,085	7,679	8,312	15,991
	(同率)	(4.93%)	(6.48%)	(5.81%)	(4.43%)	(5.25%)	(4.91%)	(3.54%)	(7.27%)	(5.64%)	(3.92%)	(8.86%)	(6.69%)	(7.32%)	(6.90%)	(7.10%)
(1) 環境システム事業	Green Technology System Division	3,529	5,421	8,950	4,039	5,942	9,981	4,836	7,049	11,885	6,516	7,051	13,567	7,473	6,420	13,893
	(同率)	(5.90%)	(7.23%)	(6.64%)	(7.24%)	(8.64%)	(8.01%)	(8.02%)	(8.85%)	(8.49%)	(9.42%)	(8.81%)	(9.10%)	(9.81%)	(7.90%)	(8.83%)
(2) 塗装システム事業	Paint Finishing System Division	892	2,632	3,524	△357	242	△115	△1,472	2,632	1,160	△2,835	4,511	1,676	528	2,286	2,814
	(同率)	(2.77%)	(5.80%)	(4.54%)	(△1.26%)	(0.51%)	(△0.15%)	(△3.61%)	(5.14%)	(1.26%)	(△9.53%)	(9.70%)	(2.20%)	(1.83%)	(5.84%)	(4.14%)
8. 親会社株主に帰属する当期純利益	Profit attributable to owners of parent	2,604	4,480	7,084	2,664	3,641	6,305	2,287	4,967	7,254	910	7,931	8,841	5,371	3,761	9,132
	(同率)	(2.83%)	(3.72%)	(3.33%)	(3.16%)	(3.13%)	(3.14%)	(2.26%)	(3.80%)	(3.13%)	(0.92%)					