## Financial Report for the Third Quarter of the Fiscal Year ending March 31, 2016

February 10, 2016
The following statements are an English translation of the original Japanese document.
(All financial information has been prepared in accordance with accounting principles generally accepted in Japan.)
Name of company … Taikisha Ltd.
Stock Exchange $\cdots \cdots$ First Section of Tokyo Stock Exchange
Code.................. 1979
Representative ...... Satoru Kamiyama, President and Representative Director
Contact $\cdots \cdots \cdots . . . . . .$. Koji Kato, Director and Executive Corporate Officer, Administrative Management Headquarters Chief Executive
TEL................. (03)5338-5052
URL................... http://www.taikisha.co.jp/
Scheduled date to submit Quarterly report
: February 12, 2016
Scheduled date to commence dividend payments
Supplemental materials prepared for financial results
Briefing session of financial results
(Round down to one million yen)

1. Consolidated Operating Performance (April 1, 2015 through December 31, 2015)
(1) Consolidated operating results (\% indicates increase ratio over previous year)

|  | Sales |  | Operating income |  | Ordinary income |  | Profit attributable to owners of parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended | million yen | \% | million yen | \% | million yen | \% | million yen | \% |
| December 31, 2015 | 145,370 | 13.7 | 8,759 | 86.6 | 8,010 | 48.3 | 4,337 | 17.5 |
| December 31, 2014 | 127,889 | (1.6) | 4,694 | 4.1 | 5,402 | (0.8) | 3,691 | 27.5 |
| (Note) Comprehensive income |  | Nine months ended December 31, 2015 |  |  | 1,870 million yen |  | $\begin{aligned} & (70.2) \% \\ & (25.1) \% \end{aligned}$ |  |
|  |  | 6,269 million yen |  |  |


|  | Basic earnings per <br> share | Diluted earnings per <br> share |  |
| :---: | ---: | ---: | :---: |
| Nine months ended | yen | yen |  |
| December 31, 2015 | 125.01 | - |  |
| December 31, 2014 | 104.75 | - |  |

(2) Consolidated financial position

|  | Total assets | Net assets | Equity capital ratio |
| :---: | ---: | :---: | ---: |
| As of | million yen | million yen | 48.6 |
| December 31, 2015 | 189,672 | 96,890 | 50.4 |
| March 31, 2015 | 188,283 | 99,669 |  |
| As of December 31, 2015 |  | 92,091 million yen |  |
| Note) Shareholders' Equity |  | As of March 31, 2015 | 94,832 million yen |

## 2. Dividends

|  | Dividend per share |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
|  | 1 Q | 2 Q |  | 3 Q | Year End |  | \(\left.\begin{array}{c}Total <br>

(annually)\end{array}\right)\)
(Note) Revisions to forecast of dividends : None
3. Consolidated Earnings Forecast for Fiscal Year Ending March 31, 2016
(April 1, 2015 through March 31, 2016)

|  | Sales | Operating income | Ordinary income | Profit attributable <br> to owners of parent | Basic earnings per <br> share |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | million yen | $\%$ | million yen | $\%$ | million yen | $\%$ | million yen |
| 212,000 | 15.4 | 11,600 | 33.8 | 12,100 | 26.3 | 6,900 | 13.4 |

(Note) Revisions to forecast of earnings : Yes

## 4. Others

(1) Changes in significant subsidiaries during the period
(Changes in specified subsidiaries accompanying changes in scope of consolidation) : None
(2) Adoption of particular accounting treatments for quarterly consolidated financial statements :None
(3) Changes in accounting policies, changes in accounting estimates and restatements
(i) Changes in accounting policies due to revisions of accounting standards etc. : Yes
(ii) Changes in accounting policies other than (i) : None
(iii) Changes in accounting estimates : None
(iv) Restatements : None
(4) Number of shares issued (common shares)
(i) Number of shares issued at end of period (including treasury shares)
As of December 31, 2015 36,782,009 shares

As of March 31, 2015
(ii) Number of treasury shares at end of period As of December 31, 2015
As of March 31, 2015
(iii) Average number of shares during the period

Nine months ended December 31, 2015
Nine months ended December 31, 2014

36,782,009 shares
$36,782,009$ shares
2,219,011 shares
$1,538,406$ shares
34,699,305 shares
$35,244,604$ shares
※ Notice of status of implementation for quarterly review procedures
This financial report is not subject to quarterly review procedures based upon the Financial Instruments and Exchange Act.
Quarterly review procedures for the consolidated financial statements in accordance with the Financial Instruments and Exchange Act have not been completed as at the time of disclosure of this financial report.
※ Explanation about the proper use of consolidated forecasts and other notes
Data and forward-looking statements disclosed herein are based on current information as of today, and may change depending upon various factors. The data and assumptions do not mean guaranteeing accomplishment of goals and projections, and may be changed at any time without notice. Consequently, the Company ask you to use this information at your discretion based upon your own judgment and information you may obtain through other sources. The company will not be liable for any damages that result from the use of this information.

## 1 Consolidated Financial Statements

(1) Consolidated Balance Sheets

|  | Millions of yen |  |
| :---: | :---: | :---: |
|  | As of March 31, 2015 | $\begin{gathered} \text { As of December 31, } \\ 2015 \end{gathered}$ |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 43,819 | 38,348 |
| Notes receivable, accounts receivable from completed construction contracts and other | 78,607 | 84,849 |
| Securities | 4,500 | 1,000 |
| Costs on uncompleted construction contracts | 3,109 | 4,061 |
| Raw materials and supplies | 332 | 454 |
| Other | 11,198 | 15,515 |
| Allowance for doubtful accounts | (546) | (441) |
| Total current assets | 141,022 | 143,788 |
| Non-current assets |  |  |
| Property, plant and equipment | 8,043 | 7,852 |
| Intangible assets |  |  |
| Goodwill | 3,481 | 3,123 |
| Other | 1,165 | 1,207 |
| Total intangible assets | 4,647 | 4,331 |
| Investments and other assets |  |  |
| Investment securities | 26,385 | 25,510 |
| Net defined benefit asset | 4,810 | 5,410 |
| Other | 3,512 | 2,811 |
| Allowance for doubtful accounts | (136) | (32) |
| Total investments and other assets | 34,571 | 33,700 |
| Total non-current assets | 47,261 | 45,884 |
| Total assets | 188,283 | 189,672 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes payable, accounts payable for construction contracts and other | 45,693 | 46,129 |
| Short-term loans payable | 9,892 | 7,479 |
| Income taxes payable | 1,416 | 853 |
| Advances received on uncompleted construction contracts | 11,438 | 13,023 |
| Provision for bonuses | - | 2,009 |
| Provision for warranties for completed construction | 710 | 1,056 |
| Provision for loss on construction contracts | 298 | 486 |
| Provision for directors' bonuses | 88 | 65 |
| Provision for loss on Anti-Monopoly Act | 207 | - |
| Other | 8,314 | 9,281 |
| Total current liabilities | 78,060 | 80,384 |
| Non-current liabilities |  |  |
| Long-term loans payable | 536 | 1,797 |
| Provision for directors' retirement benefits | 89 | 102 |
| Reserve for loss on dissolution of employees' pension fund | 251 | 290 |
| Net defined benefit liability | 1,551 | 1,554 |
| Other | 8,125 | 8,653 |
| Total non-current liabilities | 10,553 | 12,397 |
| Total liabilities | 88,614 | 92,781 |


|  | As of March 31, 2015 | $\begin{gathered} \text { As of December 31, } \\ 2015 \end{gathered}$ |
| :---: | :---: | :---: |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 6,455 | 6,455 |
| Capital surplus | 7,344 | 7,344 |
| Retained earnings | 68,851 | 71,197 |
| Treasury shares | $(2,919)$ | $(5,127)$ |
| Total shareholders' equity | 79,731 | 79,869 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 10,577 | 9,897 |
| Deferred gains or losses on hedges | (5) | 13 |
| Foreign currency translation adjustment | 3,742 | 1,621 |
| Remeasurements of defined benefit plans | 786 | 689 |
| Total accumulated other comprehensive income | 15,100 | 12,222 |
| Non-controlling interests | 4,837 | 4,799 |
| Total net assets | 99,669 | 96,890 |
| Total liabilities and net assets | 188,283 | 189,672 |

(2) Consolidated Income Statements and Consolidated Statements of Comprehensive Income

Consolidated Income Statements

|  |  | Millions of yen |
| :---: | :---: | :---: |
|  | Nine months ended December 31, 2014 Apr. 1, 2014- Dec. 31, 2014 | Nine months ended December 31, 2015 Apr. 1, 2015 - Dec. 31, 2015 |
| Net sales of completed construction contracts | 127,889 | 145,370 |
| Cost of sales of completed construction contracts | 109,806 | 122,507 |
| Gross profit on completed construction contracts | 18,082 | 22,863 |
| Selling, general and administrative expenses | 13,387 | 14,103 |
| Operating income | 4,694 | 8,759 |
| Non-operating income |  |  |
| Interest income | 334 | 349 |
| Dividend income | 311 | 341 |
| Dividend income of insurance | 142 | 138 |
| Real estate rent | 108 | 78 |
| Reversal of allowance for doubtful accounts | 12 | - |
| Other | 141 | 137 |
| Total non-operating income | 1,051 | 1,045 |
| Non-operating expenses |  |  |
| Interest expenses | 177 | 138 |
| Rent expenses on real estates | 33 | 15 |
| Foreign exchange losses | 7 | 1,476 |
| Provision of allowance for doubtful accounts | - | 1 |
| Share of loss of entities accounted for using equity method | 70 | 57 |
| Other | 53 | 105 |
| Total non-operating expenses | 342 | 1,794 |
| Ordinary income | 5,402 | 8,010 |
| Extraordinary income |  |  |
| Gain on disposal of non-current assets | 287 | 8 |
| Gain on sales of investment securities | 0 | 24 |
| Gain on liquidation of subsidiaries and associates | - | 27 |
| Reversal of provision for loss on Anti-Monopoly Act | - | 87 |
| Reversal of reserve for loss on dissolution of employees' pension fund | 400 | - |
| Other | 0 | - |
| Total extraordinary income | 688 | 147 |
| Extraordinary losses |  |  |
| Loss on disposal of non-current assets | 35 | 3 |
| Impairment loss | 85 | 0 |
| Loss on sales of investment securities | 0 | 0 |
| Loss on valuation of investment securities | 0 | 0 |
| Provision for loss on Anti-Monopoly Act | 38 | - |
| Provision of reserve for loss on dissolution of employees' pension fund | - | 38 |
| Other | 0 | - |
| Total extraordinary losses | 160 | 43 |
| Income before income taxes and non-controlling interests | 5,930 | 8,114 |
| Income taxes-current | 879 | 2,213 |
| Income taxes-deferred | 1,090 | 779 |
| Total income taxes | 1,970 | 2,992 |
| Profit | 3,959 | 5,121 |
| Profit attributable to non-controlling interests | 267 | 784 |
| Profit attributable to owners of parent | 3,691 | 4,337 |

Consolidated Statements of Comprehensive Income

|  | Nine months ended <br> December 31, 2014 <br> Apr. 1, 2014- Dec. 31, 2014 | Nine months ended <br> December 31, 2015 <br> Apr. 1, 2015-Dec. 31, 2015 |
| :--- | ---: | ---: |
| Profit | 3,959 | 5,121 |
| Other comprehensive income | 1,748 | $(679)$ |
| Valuation difference on available-for-sale securities | 17 | 19 |
| Deferred gains or losses on hedges | 376 | $(2,483)$ |
| Foreign currency translation adjustment | 158 | $(94)$ |
| Remeasurements of defined benefit plans | 10 | $(13)$ |
| Share of other comprehensive income of entities accounted for using equity | 2,310 | $(3,251)$ |
| method | 6,269 | 1,870 |
| Total other comprehensive income |  |  |
| Comprehensive income <br> Comprehensive income attributable to <br> Comprehensive income attributable to owners of the parent | 6,133 | 1,459 |
| Comprehensive income attributable to non-controlling interests | 136 | 410 |

## (Segment information)

1. Nine months ended December 31, 2014 (Apr. 1, 2014 - Dec. 31, 2014)
2. Sales and profits or losses by reportable segments

|  | Reportable segments |  |  | Eliminations/ Corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Green Technology System Division | Paint Finishing System Division | Total |  |  |
| Sales |  |  |  |  |  |
| Sales to customers | 81,024 | 46,864 | 127,889 | - | 127,889 |
| Intersegment | 9 | 64 | 73 | (73) | - |
| Total | 81,034 | 46,928 | 127,962 | (73) | 127,889 |
| Segment profit | 3,399 | 1,565 | 4,965 | 437 | 5,402 |

(Note) 1. The amount of Eliminations/ Corporate is as follows:
Eliminations/ Corporate of Segment profit of 437 million yen includes non-allocatable common costs of 439 million yen and other adjustment of minus 1 million yen.
Non-allocatable common costs is mainly dividend income etc. those are not attributed to any reportable segments.
2. Segment profit were adjusted in the ordinary income of the consolidated income statement.
2. Information on impairment loss of fixed assets or goodwill etc. by reportable segments
(Important fluctuation of Goodwill)
In the Paint Finishing System Division, TKS Industrial Company which is subsidiary of Taikisha Ltd. acquired membership interest of ENC Automation LLC (Current Name "Encore Automation LLC"). With this acquisition, ENC Automation LLC had become the consolidated subsidiary of TKS Industrial Company. As a result, goodwill in the Paint Finishing System Division increased by 703 million yen in the fiscal year.
2. Nine months ended December 31, 2015 (Apr. 1, 2015 - Dec. 31, 2015)

1. Sales and profits or losses by reportable segments

|  | Reportable segments |  |  | Eliminations/Corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Green Technology System Division | Paint Finishing System Division | Total |  |  |
| Sales |  |  |  |  |  |
| Sales to customers | 95,035 | 50,334 | 145,370 | - | 145,370 |
| Intersegment | 2 | 0 | 2 | (2) | - |
| Total | 95,038 | 50,335 | 145,373 | (2) | 145,370 |
| Segment profit | 6,050 | 1,853 | 7,903 | 107 | 8,010 |

(Note) 1. The amount of Eliminations/ Corporate is as follows:
Eliminations/ Corporate of Segment profit of 107 million yen includes non-allocatable common costs of 103 million yen and other adjustment of 3 million yen.
Non-allocatable common costs is mainly dividend income etc. those are not attributed to any reportable segments.
2. Segment profit were adjusted in the ordinary income of the consolidated income statement.
2. Information on impairment loss of fixed assets or goodwill etc. by reportable segments
(Important fluctuation of Goodwill)
There is nothing applicable.

## (Supplementary information)

1.Statement for orders-received during this period, net sales of completed construction contracts during this period, and construction carried forward by division (consolidated)


(Note) 1.The amounts of orders received, net sales of completed construction contracts, and carried forward are the transacted amount with external customers.
2. In the previous consolidated cumulative third quarter, there is 9 million yen difference between net sales of completed construction contracts of 81,024 million yen and total sales of 81,034 million yen in the segment information by the Green Technology System Division.
There is 64 million yen difference between net sales of completed construction contracts of 46,864 million yen and total sales of 46,928 million yen in the segment information by the Paint Finishing System Division. Above differences are due to intersegment sales.
3. In the consolidated cumulative third quarter, there is 2 million yen difference between net sales of completed construction contracts of 95,035 million yen and total sales of 95,038 million yen in the segment information by the Green Technology System Division.
There is 0 million yen difference between net sales of completed construction contracts of 50,334 million yen and total sales of 50,335 million yen in the segment information by the Paint Finishing System Division.
Above differences are due to intersegment sales.
2. Statement for orders-received during this period, net sales of completed construction contracts during this period, and construction carried forward by division (Non-consolidated)

Millions of yen

|  | Nine months endedDecember 31, 2014(Apr. 1, 2014- Dec. 31, 2014) |  |  | Nine months ended December 31, 2015 (Apr. 1, 2015 - Dec. 31, 2015) |  |  |  |  | Increase (decrease) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amounts |  | \% |  | Amounts |  |  | \% |  | Amounts |  |  | \% |
| Orders-received Green Technology System Division |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HVAC for buildings | 27,641 |  | 38.4 |  | 33,051 |  |  | 36.1 |  | 5,410 |  |  | 19.6 |
| Industrial HVAC | 32,456 |  | 45.1 |  | 40,321 |  |  | 44.0 |  | 7,865 |  |  | 24.2 |
| Total | 60,097 |  | 83.5 |  | 73,372 |  |  | 80.1 |  | 13,275 |  |  | 22.1 |
| [Overseas] | 186 |  | [ 0.3 ] | [ | 391 | ] [ | [ | 0.4 ] | [ | 205 | ] [ | [ | 110.2 ] |
| Paint Finishing System Division | 11,867 |  | 16.5 |  | 18,192 |  |  | 19.9 |  | 6,325 |  |  | 53.3 |
| [Overseas] | 6,804 | [ | [ 9.4 ] | [ | 13,410 | ] [ | [ | 14.7 ] | [ | 6,606 | ] [ | [ | 97.1 ] |
| Total | 71,965 |  | 100.0 |  | 91,565 |  |  | 100.0 |  | 19,600 |  |  | 27.2 |
| [Overseas] | 6,991 |  | [ 9.7 ] | [ | 13,802 | ] [ | [ | 15.1 ] | [ | 6,811 | [ | [ | 97.4 ] |
| Net sales of completed construction contracts <br> Green Technology System Division |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HVAC for buildings | 27,954 |  | 42.4 |  | 28,127 |  |  | 39.7 |  | 173 |  |  | 0.6 |
| Industrial HVAC | 23,790 |  | 36.1 |  | 28,274 |  |  | 40.0 |  | 4,484 |  |  | 18.8 |
| Total | 51,745 |  | 78.5 |  | 56,402 |  |  | 79.7 |  | 4,657 |  |  | 9.0 |
| [Overseas] | 217 |  | [ 0.3 ] | [ | 353 | ] [ | [ | 0.5 ] | [ | 136 | ] [ | [ | 62.7 ] |
| Paint Finishing System Division | 14,130 |  | 21.5 |  | 14,354 |  |  | 20.3 |  | 224 |  |  | 1.6 |
| [Overseas] | 10,743 | ] [ | [ 16.3 ] | [ | 8,925 | ] [ | [ | 12.6 ] | [ | $(1,818)$ | ] | [ | (16.9) ] |
| Total | 65,876 |  | 100.0 |  | 70,757 |  |  | 100.0 |  | 4,881 |  |  | 7.4 |
| [Overseas] | 10,960 | ] [ | [ 16.6 ] | [ | 9,279 | ] [ | [ | 13.1 ] | [ | $(1,681)$ | ] | [ | (15.3) ] |
| Construction carried forward Green Technology System Division |  |  |  |  |  |  |  |  |  |  |  |  |  |
| HVAC for buildings | 44,537 |  | 60.3 |  | 54,076 |  |  | 56.5 |  | 9,539 |  |  | 21.4 |
| Industrial HVAC | 18,141 |  | 24.5 |  | 24,618 |  |  | 25.7 |  | 6,477 |  |  | 35.7 |
| Total | 62,678 |  | 84.8 |  | 78,695 |  |  | 82.2 |  | 16,017 |  |  | 25.6 |
| [Overseas] | 31 | ] [ | [ 0.1 ] | [ | 59 | ] [ | [ | 0.1 ] | [ | 28 | ] [ | [ | 90.3 ] |
| Paint Finishing System Division | 11,206 |  | 15.2 |  | 17,091 |  |  | 17.8 |  | 5,885 |  |  | 52.5 |
| [Overseas] | 7,253 | ] [ | [ 9.8 ] | [ | 11,115 | ] [ | [ | 11.6 ] | [ | 3,862 | ] | [ | 53.2 ] |
| Total | 73,885 |  | 100.0 |  | 95,786 |  |  | 100.0 |  | 21,901 |  |  | 29.6 |
| [Overseas] | 7,285 |  | [ 9.9 ] | [ | 11,174 |  | [ | 11.7 ] | [ | 3,889 | ] |  | 53.4 ] |

## 3. Sales by regions

Nine months ended December 31, 2014 (Apr. 1, 2014 - Dec. 31, 2014)

| Japan | North America | South East Asia |  | East Asia |  | India | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Thailand | Other South East Asia | China | Other East Asia |  |  |  |
| 57,724 | 4,2 | 14,943 | 17,143 | 11,717 | 1,036 | 1,735 | 19,339 | 7,889 |

Nine months ended December 31, 2015 (Apr. 1, 2015 - Dec. 31, 2015)
Millions of yen

| Japan | North America | South East Asia |  | East Asia |  | India | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Thailand | Other South East Asia | China | Other East Asia |  |  |  |
| 64,544 | 6,898 | 26,909 | 15,028 | 12,633 | 843 | 5,462 | 13,051 | 145,370 |

